



# RECRUITMENT

IS YOUR IT  
DISTRACTING  
YOU FROM  
RUNNING YOUR  
RECRUITING  
AGENCY?

## DOES THIS SOUND FAMILIAR?

Your company is changing, and you are using multiple providers for your IT requirements. You know it's expensive and inefficient, but you're not sure how to change it.

The symptoms of this problem are evident every day: time-consuming backup, high capital expenditure, and expensive license upgrades for software that you need to run your office (Tris, FastTrack, MYOB, Microsoft).

Your staff are spending valuable time running and operating an increasingly-complex IT, Voice, Data Communications and Infrastructure environment – and this is just the tip of the iceberg...

You're naturally looking for the most efficient and cost-effective way to run your business. Every hour you spend running and managing your IT is an hour you don't spend servicing your customers and growing your core business.

Unless your core business is technology, why invest your time, money and effort building and maintaining complex IT environments? You probably wouldn't build and run your own power generator, employ mechanics to service your motor vehicles, or build and manage your own office buildings, so why would you run all of your complex technology systems in-house rather than focusing on your core business?

What you need is a **simplified IT strategy** that allows you to:

- » Increase your bottom line
- » Reduce operational costs
- » Avoid capital expenditure
- » Access leading-edge technologies
- » Leverage certified technical resources
- » **Have a single provider for all your IT requirements**

At IntraPower, we offer a unified IT, Data Communications, Voice and Infrastructure solution, specifically designed for businesses within the Recruitment Industry.

That solution is Business On-Demand (BOD).



## WHAT IS BUSINESS ON-DEMAND?

With the next generation of Software as a Service (SaaS), Business On-Demand delivers all your IT related services to you anytime, anywhere, from our secure data centres. It is charged on a per-user, per-month fee, based solely on what your business requires. All you need is a private data connection and a basic PC, Laptop or Thin Client Terminal. No other IT or Voice infrastructure is required.

## WHAT ARE THE BENEFITS OF BUSINESS ON-DEMAND?

Small and Medium sized businesses can now benefit from professional enterprise grade IT solutions that allow them to spend more of their time focused on their core business. Forget the capital expenditure, resources, uncertainties, business interruptions, risk, pain and distractions of running IT and communications in-house.

- » Allows you to focus on your core business
- » 24/7 support
- » Access to your office anywhere, anytime
- » Eliminates IT and voice related capital expenditure
- » Converts sunk costs, overhead and unpredictable IT expenditure into predictable and controllable fixed cost
- » Allows companies to scale up or down quickly in response to a dynamic economy
- » Delivers professional enterprise grade IT, Voice, Data Communications and Infrastructure
- » Disaster Recovery as standard

### Business On-Demand delivers



#### Desktop On-Demand

- » All your Office Productivity and Applications delivered securely and reliably – anytime, anywhere



#### Infrastructure On-Demand

- » Everything you need to run your business systems without the pain and cost of building and running it yourself
- » Security, Anti-Spam, Anti-Virus, Firewall, Internet, Hosting, Disaster Recovery and Backup



#### Data Communications On-Demand

- » All your Data Communications running on a professional enterprise grade private High Availability Network. Forget the pain, cost and risk of building it yourself, and suffering poor performance by running it over the Internet
- » Integration of multiple carriers to provide true redundancy including 3G private network



#### No on-site, in-house IT or Voice installations.

- » All your Information, Communications, Technology and Telecommunications are delivered as a single service from one of our professional grade data centres

## HOW DOES BUSINESS ON-DEMAND WORK?



### Situation Audit

One of our consultants will assess your current Business IT environment with you. This information will be fed into our ROI Tool and help us identify any service gaps or additional requirements that may exist. The ROI review will identify your current IT related costs and services, and compare them against IntraPower's BOD. Once your requirements are finalised, a proposal will be presented for your sign off.



### System is built in Parallel

If you contract to proceed with the proposal, we will build your IT systems in parallel on our enterprise grade infrastructure, duplicating your software and data within our data centre. This ensures that the new system is able to be fully tested prior to transition, while allowing your business to run as normal.



### Network Provisioning

A secure managed private network is then provisioned between our secure data centres and each of your Head and Branch Office sites. Employees residing in Head or Branch office sites can access all their software and data via IntraPower's High Availability Network with end-to-end Quality of Service (QoS). Similarly, remote, mobile and home users can access all their software and data securely via their standard PCs or Laptops via the Internet.



### Go Live

On the scheduled 'Go Live' day, your email and services will be redirected to our data centres, and the business will gain full activation of the associated support and services. This includes 24/7 helpdesk support as well as a single point of contact for all your IT requirements.

## A TYPICAL SOLUTION

The following contains a snapshot of what a typical Recruitment Agency usually requires.

### Base configuration for Business On-Demand

Base configuration for Business On-Demand	<ul style="list-style-type: none"><li>» Desktop</li><li>» Storage 6Gb</li><li>» Windows Licensing</li><li>» Antivirus</li></ul>
Managed Exchange	<ul style="list-style-type: none"><li>» Exchange Licensing</li><li>» Outlook Web Access</li><li>» ActiveSync Mobile Devices</li><li>» Antispam</li><li>» Seamless Archiving</li><li>» Storage 2Gb</li><li>» Blackberry Connectivity</li></ul>
Microsoft Office	<ul style="list-style-type: none"><li>» Standard or Professional</li></ul>
Recruitment Software	<ul style="list-style-type: none"><li>» FastTrack</li><li>» CRIS / TRIS</li><li>» MaxHire</li><li>» Microsoft Dynamics CRM</li></ul>
Accounting	<ul style="list-style-type: none"><li>» MYOB</li><li>» Quicken</li><li>» Solution 6</li><li>» Microsoft Dynamics GP</li></ul>

If your business currently uses applications that are not listed within this configuration please contact us for more information.

Our Business On-Demand environment is capable of hosting any applications specific to your business requirements.

**As an astute buyer, we know you will want to first assess the ROI for yourself and determine which of the Business On-Demand benefits most apply to your environment. We invite you to contact us for a no-obligation review.**

## CONTACT US

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## ABOUT INTRAPOWER

IntraPower is a public company listed on the Australian Stock Exchange (ASX:IPX) and the leader in the provision of high availability On-Demand Information, Communication, Technology & Telecommunications (ICT & T) services to small and medium sized businesses in Australia. Our speciality is ensuring that businesses are free to focus on their core, instead of wasting valuable time implementing and managing IT.

IntraPower's **Business On-Demand** solution delivers unified IT, Voice, Data Communications & Infrastructure as a Service using the next generation of cloud computing technology. IntraPower services over 2,000 customers nationwide from our offices in Sydney, Melbourne and Brisbane, and through a national network of professional Partners.

